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GSA Awards Contract to Green Generation Solutions to Help Reduce Energy Consumption by 68% in Michigan Federal Buildings, Saving Millions

BETHESDA, MD (October 12, 2016) – Energy efficiency upgrades to 13 [U.S. General Services Administration \(GSA\)](#) buildings in Michigan will generate more than \$3.9 million in savings to taxpayers, as part of a GSA contract awarded to [Green Generation Solutions, LLC](#) (GreenGen), a DC region-based company experienced in engineering and implementing energy efficiency upgrades in commercial properties. The contract—valued at more than \$1 million—provides for the design and implementation of energy conservation measures and ongoing energy management services federal buildings in seven Michigan locations, including Saginaw, Ann Arbor, Flint, and four major federal facility locations in Detroit.

“By retrofitting federal facilities, GreenGen is helping reduce energy consumption and greenhouse gases, which supports President Obama’s vision for protecting the environment,” said Brad Dockser, CEO, GreenGen. “We are excited to partner with GSA in Michigan to deliver significant energy and cost savings.”

Through a comprehensive Energy Savings Performance Contract (ESPC) from the Department of Energy’s Federal Energy Management Program (FEMP), the base cost of the project is determined by the energy savings guaranteed by GreenGen, allowing for the implementation of energy conservation measures. The scope of the project includes the design and installation of high-efficiency LED lighting upgrades to the interior and exterior lighting systems, as well as upgrades to HVAC systems and controls to reduce energy consumption. The energy conservation measures in this project are expected to reduce electricity consumption by approximately 68 percent for those upgraded measures.

GreenGen will install various energy conservation measures, including more than 1,500 interior and exterior LED lamp and fixture retrofits across the Michigan facilities; overhaul/repair a water-side economizer with upgraded valves and variable frequency drives at the Federal Building at 985 Michigan Avenue, Detroit; and upgrade the building envelope with solar film at the Social Security Administration facility in Saginaw.

The project will be paid for using cost savings generated by the project. Savings in electricity and gas consumption over the next six years will be applied as payments to finance the ESPC project, meaning there is no direct cost to the government, and additional cost savings will be achieved every year beyond 2021.

“The efficiencies we are bringing to the GSA facilities in Michigan through the ESPC program will benefit not only taxpayers but also the environment,” said Colonel (Ret.) Rick Gonder, GreenGen’s Director of Government Contracting. In fact, the ESPC will guarantee first year savings of more than \$151,000 and provide for more than \$3.9 million in energy savings over the next 20 years.

FEMP’s ESPC ENABLE program provides a standardized and streamlined process for small federal facilities to install targeted energy conservation measures in under six months. Projects are administered through the GSA Federal Supply Schedule 84, Special Identification Number (SIN) 246-53 using a set of pre-established procurement and technical tools. “The U.S. government is the largest single user of energy, and we look forward to helping government agencies reduce energy and save taxpayers’ money. The [GSA Schedule 84 ESPC ENABLE program](#) is a great way to achieve both and operate in the green,” said Dockser.

In the past two years, GreenGen has received Notices of Intent to Award for seven Schedule 84 ESPC ENABLE projects and recently completed an ENABLE project at the U.S. Courthouse and Federal Building in Hammond, Indiana and will complete a lighting upgrade for [Customs and Border Protection](#) for almost 10 miles of the US border in the vicinity of Yuma, Arizona this fall.

ABOUT GREEN GENERATION SOLUTIONS, LLC

Green Generation Solutions (GreenGen) is a global energy solutions provider that engineers and implements energy efficiency solutions to lower buildings' operating costs while improving sustainability. With revenues exceeding \$11 million in 2015, up more than 1,000 percent over the past three years, [Inc. Magazine](#) ranked GreenGen 380th on its Inc. 5000 list of the nation's fastest-growing private companies.

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